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# Motivating Staff

By Chrissie Wright

DIRECTORY OF SOCIAL CHANGE, United Kingdom, 2010. Paperback. Book Condition: New. 204 x 142 mm. Language: English . Brand New Book. There are things that will motivate most people in many situations but they do not produce results every time and with every individual. This book demonstrates that motivational skills can be learned and that ultimately to be a good motivator a manager needs to be able to step into shoes of their staff. This practical guide will help managers responsible for the performance of others. In particular it will support individuals who are new to management and it will also add value to more experienced managers who recognise they have problems motivating their staff. Includes: What is motivation, who is responsible for motivating people at work, walking the job behavioural scientists, motivating different personality types.



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